	<b>WAH INDUSTRIES LIMITED (Wah Brass Mill)</b>	PUR/4/007
	<b>TENDER ENQUIRY (Foreign Purchase)</b>	Issue-1
	QMS <input type="checkbox"/> EMS <input type="checkbox"/> HSMS <input type="checkbox"/>	Page: 1 OF 5

M/s \_\_\_\_\_

Dear Sir / Madam,

Reference: **TE No. 52-FP-AC SERVO MOTOR-PUR-WBM-2023-24 DT. 22-02-2024**

Wah Brass Mill, a production unit of Wah Industries Limited intend to purchase AC Servo Motor & Panasonic AC Servo Driver (detail specs given in the Schedule to Tender attached). You are requested to submit sealed quotations for the items noted on the schedule to the Tender. A brief about Method of Submission of Tender, General Instructions, Payment Terms & Other Instructions together with Schedule to tender are given in the proceeding paragraphs:

**1. SUBMISSION OF TENDER**

1.1 Please quote as per following single stage - two envelope method:-

**a) PART I “TECHNICAL OFFER”**

It should exclusively include the following:-

- i) Technical details and literature / brochures of the offered items.
- ii) Validity date.
- iii) Delivery schedule.
- iv) Signed undertaking as given on the schedule to this Tender Enquiry.
- v) MTC of the offered store.
- vi) Tender Fee & Bid Money (if applicable)
- vii) Credentials / Past Performance of the firm in dealing subject store.

**Note:** It must **NOT** indicate price, costs etc.

**b) PART II “COMMERCIAL OFFER”**

It should exclusively include the following:-


- i) Price.
- ii) Terms of payment.
- iii) Mode of payment.
- iv) Mode of supply.
- v) Detail of taxes / exemptions (if applicable)

**c) Part-I & Part-II should be placed in a separate sealed envelope. The envelopes should be inscribed with : **Part I “Technical quotation without price”** and **Part II “Commercial quotation with price”****

1.2 Tenders will be opened at **1000** hours on **02-4-2024** (Tuesday) and must reach POF Bids Centre through Air mail / courier on or before the specified time. The tenders received late will not be entertained. The bids “By hand” must be received in the Bid centre 30 minutes before the time of Bid opening. You may witness the opening of the tender if so desired. If a representative is deputed, he should bring a letter of authority. **Venue of Tender Opening is POFs Bid Centre (Room No. 02), Behind Rabta Hall, POF, Wah Cantt.**

1.3 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

<b>Tender Enquiry No: <u>52-FP-AC Servo Motor-PUR-WBM-2023-24, dt. 22-02-2024</u></b>	
<b>Tender to be opened on : <u>02-4-2024</u></b>	
<b>Address</b>	<b>: Manager-Supply Chain, Wah Brass Mill POF’s Bid Centre (Room No 02) behind Rabta Hall, POFs Wah Cantt Post Code (47040)</b>
<b>Phone</b>	<b>: 051-9055-22283 Ext 300, 106</b>
<b>Email:</b>	<b>: moeez@wahbrass.com</b>

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## 2. **GENERAL INSTRUCTIONS**

The price shall be filled in Col. 5 and delivery date in Col. 6 of the schedule to the Tender Enquiry. The undertaking shall be signed at the bottom of the schedule.

- 2.1 The quotation **must** remain valid for at least 90 days from the date of opening of tenders.
- 2.2 The quotation should hold good for any reduced or enhanced quantity without notice. It should also indicate technical details and literature/ brochure of the offered plant.
- 2.3 In the event of non-acceptance of offer, no intimation will be given to the Tenderer.
- 2.4 Conditional offers or alternative offers are likely to be ignored.
- 2.5 Quotations shall be based on CPT Islamabad / CFR Karachi Value including Air / Sea worthy packing. The consignment will preferably be dispatched through Pakistan International Airline (PIA) / Pakistan / National Shipping Corporation (PNSC). In case there is no PIA / PNSC Service available, the consignment will be dispatched through other Airline / Vessel but not of Indian/ Israelian Airlines / Vessels. The insurance charges will be borne by WBM.
- 2.6 Submission of offer through an agent in Pakistan shall be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original Proforma Invoice from the principals/manufacturers.

### 3.0 **INSPECTION:**


- 3.1 Supplies shall be subject to the Inspection at Purchaser's premises.
- 3.2 The stores shall be supplied on Warranty/Guarantee subject to Inspection on receipt of purchaser premises. Period of warranty/guarantee for trouble free operation and spare parts availability should be mentioned. Rejected stores shall be replaced by the supplier without any obligation.

### 4.0 **ACCEPTANCE OF OFFERS:**

- 4.1 The Right to accept or Reject any offer in full or in part, without assigning any reason or to negotiate price without prejudice to the original offer is hereby reserved.

### 5.0 **PERFORMANCE BOND**

- 5.1 The successful bidder will provide Performance Bond at the rate of 10% of CFR Value of the contract in favour of Wah Industries Ltd, Wah Cantt. The Performance Bond will be furnished in the form of CDR / Pay Order or an unconditional bank guarantee on prescribed Proforma covered by any scheduled bank in Pakistan. The Performance Bond shall be furnished within 15 days from the date of contract but before opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit. If the Performance Bond is not furnished within the a/m prescribed time, the Purchaser reserves the right to cancel the contract and has the right of risk purchase action.
- 5.2 No Performance Bond will be required if the total CFR Value of the contract is less than US\$ 50,000/-.


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**6.0 FAILURE TO SUPPLY THE STORES:**

All the deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and / or, claim liquidated damages up to 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may Not be delivered, subject to a maximum of 15% of the total contract value; or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

**7.0 PAYMENT:**

- 7.1 Payment shall be made by means of irrevocable Letter of Credit OR 100% payment through TTR after receipt & acceptance of store at WBM Wah Cantt. All Bank charges incurred in Pakistan in connection with the establishment of L.C. shall be borne by the purchaser; whereas, all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank shall be borne by the supplier.
- 7.2 90% payment shall be made by the LC Opening Bank on receipt of shipping documents and 10% payment will be released on receipt and acceptance of consignment at WBM premises OR 100% payment after receipt & acceptance of store at WBM Wah Cantt.
- 7.3 If at any time during the currency of the contract, the purchaser decides to terminate the contract for any reason whatsoever (other than for reasons of FAILURE TO SUPPLY THE STORE), he shall have the right to do so by giving the supplier a registered notice to that effect.
- 7.4 Part Supply / Part Payment is allowed.

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**8. CORRESPONDENCE**

All correspondence regarding the Tender shall be addressed to the following:

Attention:- Manager Supply Chain,  
Wah Brass Mill, Wah Industries Limited  
Quaid Avenue, Wah Cantt (PAKISTAN).  
Phone:+92 51 9055-22283 Ext. 106  
E-Mail: moeez@wahbrass.com


**9. SECURITY OF INFORMATION**

9.1 The tenderer and his employees must not communicate any information relating to the sale / purchase of materials under this enquiry to any person other than the manufacturer or to any press or agent not authorized in writing by Wah Industries Limited (WBM) to receive it.

Please, return the "Schedule" to the Tender, duly signed by the specified date along with the specifications/drawings if any enclosed herewith, even if you are unable to quote. If you have any query, you may contact the undersigned for further guidance.

Yours faithfully,

xxsdxx  
**Manager Supply Chain**  
Wah Brass Mill - Wah Cantt  
E-mail: moeez@wahbrass.com

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SCHEDULE TO TENDER NO: **52-FP-AC SERVO MOTOR-PUR-WBM-2023-24 DT. 22-02-2024**  
DUE ON **02-4-2024**

Item No	Description with Specs etc.	Unit	Qty	Price per Unit F.O.R/CFR/CPT		Delivery Date
				In Figures	In Words	
1	AC Servo Motor Model No MSME502GCG Input 3 AC 127V	No	01			Immediate
2	Panasonic AC Servo driver. Model. MFDHTB3A2 3-Phase 200-230V/ 21.6 Amp. 50/60Hz. Output 0~230V, 3-Phase. 33Amp. 0~416Hz. 5 KW	No	01			

**Note:- The firm / supplier must share complete detail of manufacturer, Brand Name, Origin & Catalogue / brochure.**

**Special Conditions:**

- A.** Offers/bids through E-Mail & Fax are not acceptable. The offers/bids must be submitted on firm's original letter head pad though Air Mail / Courier.
- i. New participants/ bidders are obligatory to forward necessary credentials of their firm showing / elaborating details of their business with Govt./Semi Govt. & public sector organizations/departments of Pakistan alongwith their quotation.
  - ii. Only those firms may participate in the bid who can arrange export license at their own end.
- B. FOR INDIGENOUS SUPPLIERS ONLY**
- i. Any eligible Indigenous bidder can offer on FOR basis in PKR
  - ii. **TENDER FEE**  
The tender must be accompanied by a non-refundable fee in shape of CDR/ Pay order of Rs. 2,500/- in favor of Wah Industries Ltd. Wah Cantt.
  - iii. **BID MONEY**  
Bid Money at the rate of 2% of the quoted value should accompany the Tender in the shape of CDR / Pay Order OR an unconditional Bank Guarantee issued from a scheduled Bank drawn in favour of Wah Industries Ltd, Wah Cantt. Tenders received without Bid Money will be rejected.  
Bid Money of the unsuccessful Tenderers will be returned as soon as the scrutiny of the tenders is completed. Bid Money of the successful tenderers will be retained until the contract is finalized. Bid Money will be forfeited in case the quotation is withdrawn before the expiry of its validity date.
  - iv. 100% payment will be released after receipt & acceptance of store at WBM, Wah Cantt.

**UNDERTAKING**

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted, failing which it shall constitute a breach of contract, and Wah Industries Ltd., shall have the right to purchase the stores/services from elsewhere at our risk and cost.

Place \_\_\_\_\_  
Date \_\_\_\_\_  
Signature of the Tendered \_\_\_\_\_  
Name \_\_\_\_\_  
Position \_\_\_\_\_  
Address \_\_\_\_\_